



# Developing a Successful Program

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## Steps to Developing a Successful High School Program

### 1. Vision

- Shared Vision
- Coaches, Players, Parents, Administrators, Community

#### Develop a System

- Define roles
- Coaches, Players, Parents, Develop a quality staff, Develop a feeder program

#### Don't reinvent the wheel

- Ask proven winners
- What do winners do that you can do in your program?

#### Develop 5 year goals, Develop 3 years goals, Develop 1 year goals

- Look at schedule
- Divide into mini seasons

<b>2022</b>	<b>2020</b>	<b>2017</b>

Write down program/team/individual goals

Goals are SMART

- Specific
- Measurable
- Action Oriented
- Realistic
- Timely

**What are your program goals for 2017?**

#### Characteristics of a Winning Team/Program

Shared vision	32%
Mutual trust	30%
Inspiring vision	22%
Complementary skills	12%
Rewards	5%

Your program's shared vision statement

2. Pay the Price
  - See Happy Players (important)
  - Set high standards for program
    - On and off the court
  - No other team will out work the volleyball team
    - Don't confuse activity with productivity
  - EARN THE RESPECT OF THE SCHOOL
    - Pay the Price
3. Coach Happy Players - Fill the Circles
  - Physical
  - Mental
  - Social
  - Spiritual
  - Know your team
    - DISC profile
    - Gen Z
    -
4. Promote – Promote - Promote
  - Make it important to play volleyball for your school
  - RECRUIT. Get the best athletes to play volleyball
  - Be visible
  - Get involved
  - How
5. Communicate
  - With whom
    - Players, Parents, School/Administration, Community/feeder programs, Media, Alumnae
  - How
    - Meetings
      - 9<sup>th</sup> grade meetings
        - The WHY is the most important
      - Pre-season meetings with parents
      - State Finals meeting
6. Establish traditions
  - How is your program branded?
  - Tailgate
  - Pre and post-match prayer
  - Irish cheer
  - Crazy Dress Up Day
  - Senior night
  - Parent night
  - Dad's decorating the bus

**List your program's traditions. Add 3 new traditions.**

7. Have Fun

- Coaching is a precious gift
- Passion is contagious
- Coach/teach excellence

### Success Nugget - SWOT Analysis

<b>Internal</b>	<b>Strength</b>	<b>Weakness</b>
<b>External</b>	<b>Opportunities</b>	<b>Threats</b>

### Success Nugget - Great kids = Great team

- Everyone has a role. Communicate it to them.
- Speak it into existence.
- Fake it until you make it.

### Success Nugget - Lead Parents

- YOU pick one for each team in program.
- Have a binder with a timetable and responsibilities of parents

### Success Nugget - Teach Leadership

- Team Captain's Leadership Manual
- Key Elements for the Irish
  - Top 3 Leaders List
  - Team Leadership Evaluation
  - Commitment
  - Composure

### Success Nugget - Tell the WORLD

- PrepVolleyball.com, MaxPreps, local media
- Social Media

### Success Nugget – Give Feedback

- VERY important for Gen Z
- Let them know you care about their best interest

### Success Nugget Performance versus outcome goals.

- Success Nugget
- Don't forget to work on your strengths (60%)